





# We are a supply chain management company providing complete solutions for critical logistics, globally.

Over the years we have established our network, perfected execution, gained industry knowledge and developed unique capabilities in the critical logistics segment. We operate distinct divisions through which we handle vulnerable and sensitive cargo whose value, in terms of money or life, is great.



# For time-critical lifescience logistics

Sequel LifeCare is our specialised logistics service that focuses on time-critical healthcare shipments in domestic and international markets. Our technologically advanced infrastructure, backed by a well trained unit of on-site experts who ensure safety and security of fragile packages, help us sustain a long-term working bond with our clients.



Pharmaceuticals



Investigational Products



Medical Equipment



Agro Products



Dangerous Goods



Food & Beverages



Biological Samples

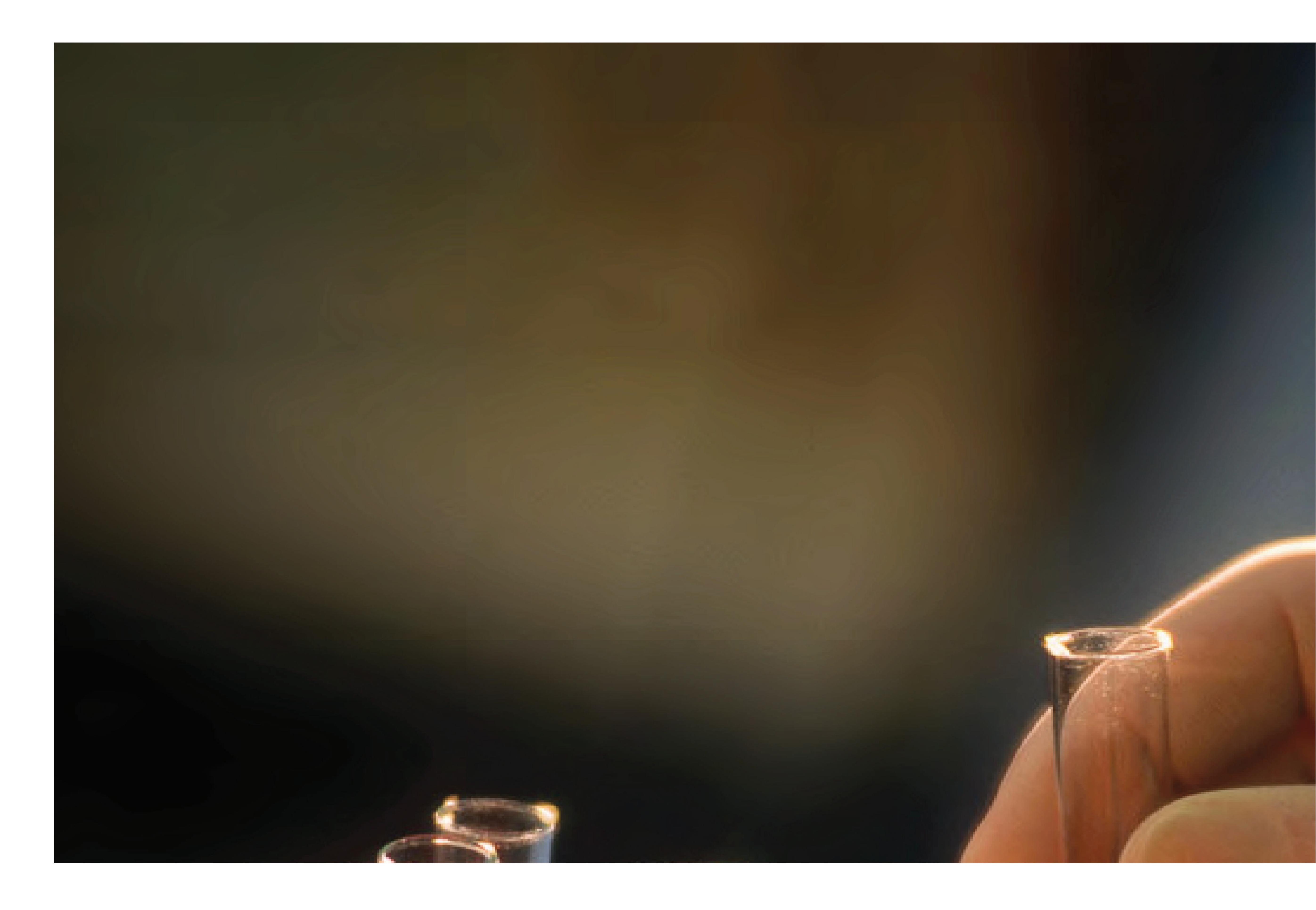


Cord Blood Samples



Lab Supplies





#### Services

#### Temperature-Controlled Logistics

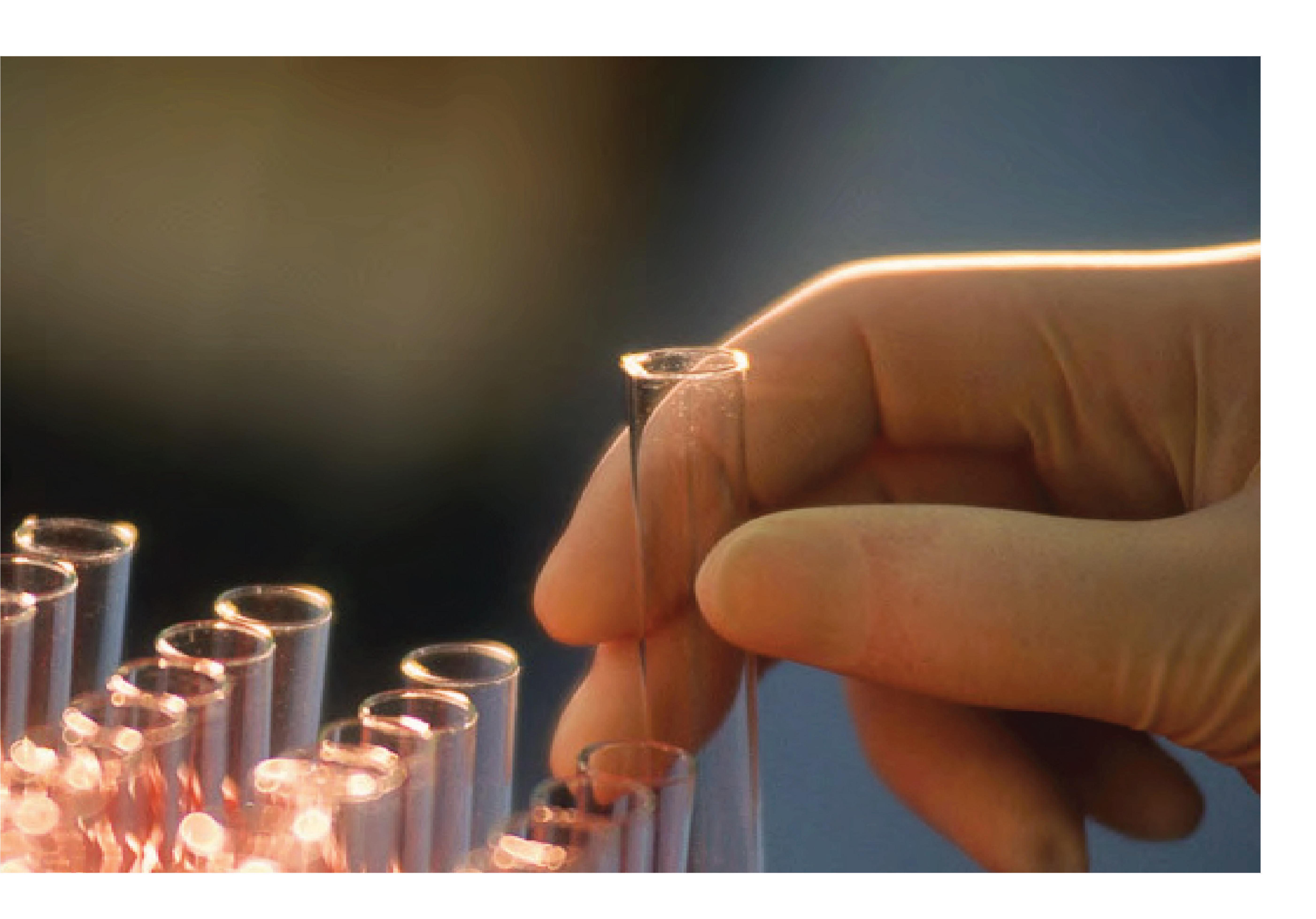
- 15°C to 25°C (Controlled Ambient)
- 2°C to 8°C (Refrigerated)
- -15°C to -25°C (Controlled Frozen)
- 20°C to -80°C (Frozen)
- -150°C (Liquid Nitrogen Dry Shipper)

#### Dangerous Goods

Our team consists of DG (Dangerous Goods) certified specialists, proficient in handling specialized packaging, documentation, regulatory & customs clearance.

#### Packaging Solutions

Complete packaging solutions for all temperature ranges to ensure product integrity.



#### Value Added Services

#### Documentation Guidance

Documentation guidance for domestic & international logistics.

#### Statutory Compliance Assistance

Statutory compliance for different products like biologicals, IPs, pharma, intermediaries, MSDS, dangerous goods etc.

#### Customs Clearance

Door-to-door international shipments with fastest possible clearance at origin and destinations.

#### Insurance

Transit insurance for shipments as per the customers' requirement for the declared value of the products.

#### MIS Reports

MIS reports shared periodically based on clients' requirements.





Fastest Delivery to:

Worldwide Network
50+ Countries

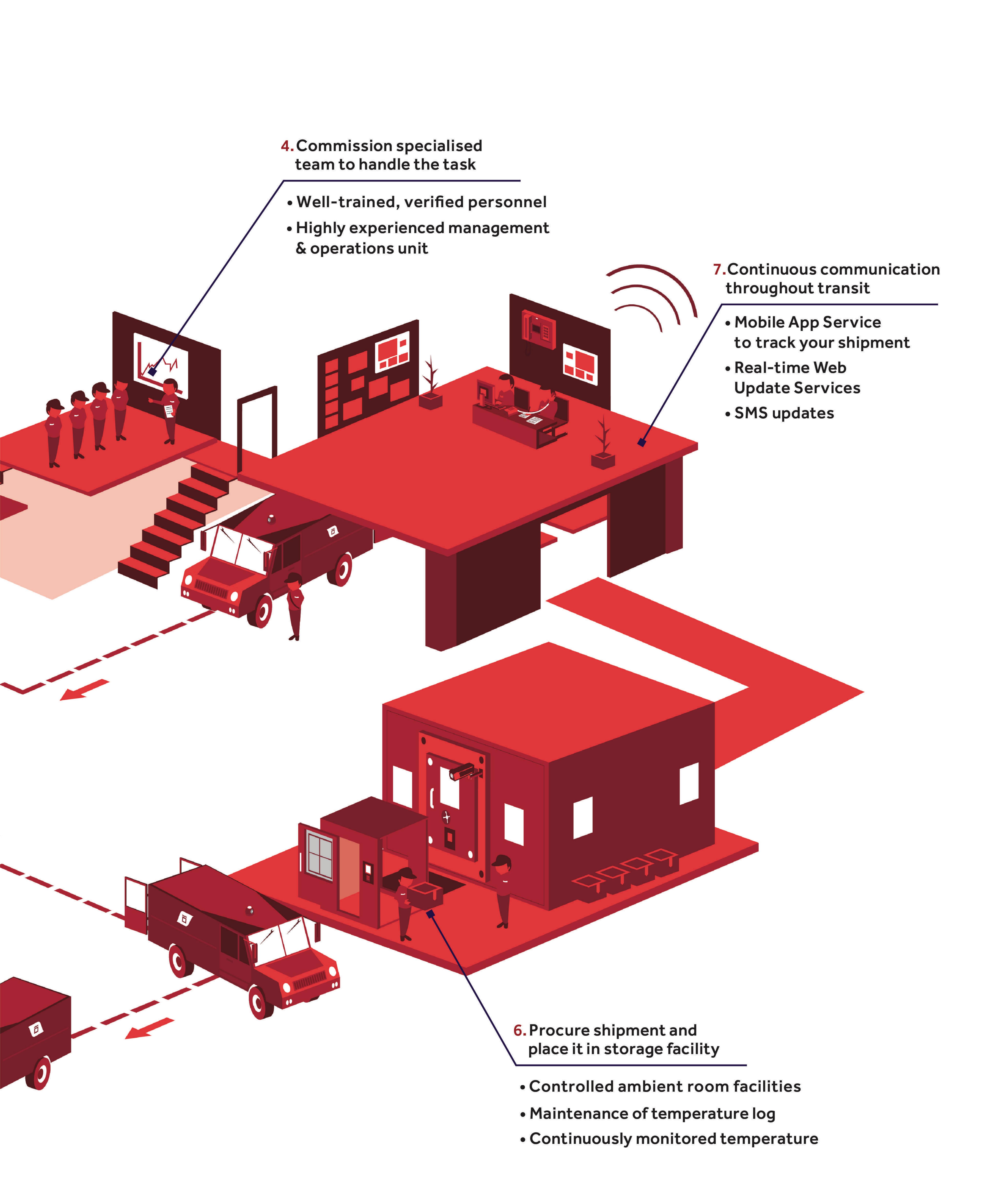
USA
Canada
Belgium
England
France

Switzerland
Germany
Italy
Russia
China

India
Singapore
Malaysia
Australia
Japan

South Korea
Turkey
Ireland
Bangladesh
Nepal

Resourceful Management 1.Set up and plan shipment timeline 2. Understand the requirement Clinical Trial Movements Pharmaceutical Ingredients Vaccines and R&D Products Biological Samples 3. Check qualification and select packaging 5. Pickup within 6 to 12 hrs of intimation 8. Move shipment 9. Reaches destination to transit facility Specialised Response PIN based delivery Vehicles with temperature acknowledgement monitoring loggers ensures delivery only to the intended recipient GPS enabled monitoring by a Central Fleet Team Air-worthy packaging of every shipment



# Simply speaking, our business impacts human lives.

Our principles and business practices guide us in delivering unique and reliable services to you.

# Choose a partner, not a vendor

We work together to ensure that you have a profitable and secure supply chain. This shows in our interactions with you, our support abilities, prompt response and updates.

# Get a solution made just for you

We understand that your business is one of a kind and so are the problems to be solved. We engage with you to analyse your needs and collaborate with you to come up with customised solutions.

# Stay ahead with technology

We adopt latest technology, to provide the highest levels of infrastructural security and give you total control with SMS updates, real-time GPS tracking and superior support.

# Expand your business

With access to more than 50+ countries and 19000+ pin codes across India, your business can go international or dominate the Indian market.

#### Run a clean supply chain

We are transparent in all dealings, our paper work is impeccable and we follow international standards, so that your cargo is never stalled on any ground.

# Know who is handling your cargo

Our employees under Secure and LifeCare services are trained experts verified by premier investigation agencies so that your cargo is handled only by certified and experienced employees.

# Rely on us for everything

We are truly an end-to-end logistics company so you don't have to worry about insurance, octroi, documentation or packaging, even if you are in a niche segment.



### WHO-GDP Compliant Solutions

The World Health Organization, a United Nations specialized agency, oversees global public health. WHO-GDP (Good Distribution Practices) certification is given to providers adhering to Standard Operational Procedures for transporting life science shipments. This covers pharmaceuticals, biologicals, and R&D samples, ensuring accurate and timely delivery, safety, proper storage, and efficient inventory management for WHO-GDP certificate holders.

#### WHO-GDP Code of Practice includes criteria that address the following:

- Quality Management
- Personnel Management
- Premises and Equipment
- Documentations
- Complaints Handling
- Self-inspection
- Storage & Transportation

#### WHO-GDP Certified Hubs:

- Ahmedabad
- Bangalore
- Delhi
- Hyderabad
- Pune



### Special Projects

- NIV Pune (National Institute of Virology): Covid sample transportation
- NDDB (National Dairy Development Board): Dairy products
- VDRL (Venereal Disease Research Laboratory): Blood test for syphilis
- TB (Tuberculosis) and HIV (Human Immunodeficiency Virus) project for several state bodies
- IVF (In Vitro Fertilization): Transport of IVF samples with desired temperature to several Medtech companies for both domestic and international markets.

# Largest logistics partner for the WHO sponsored, SACS - NACO project

SACS organised by NACO is a testimony to Sequel's capability, to manage large-scale, complex and sensitive supply chain.

- Sequel is one of the State AIDS Control Society's (SACS) biggest direct logistics partners.
- Sequel has been awarded with prestigious "Government of India" project under National AIDS Control Organization.
- Project involves reaching out to 300+ centers across India on a weekly basis.
- Shipments are in 2°C 8°C along with Data Loggers from each center.
- Sequel accomplishes the pickup & delivery within the assigned TAT of 24-48 hours from across India to Viral Load laboratories.
- Sequel has won this project unanimously for its proficiency & vast network.



#### Infrastructure

#### Cold Room Facilities

We have scientifically tested and approved cold storage units available at all our regional branches, and the temperature is systematically monitored and maintained with an active log.

#### Conditioning Facilities

All of our branches have the equipment required to maintain different temperature ranges.

#### Technology

We adopt the latest technology to provide the highest level of infrastructural security and real-time updates for your shipments.

- Client Web Portal and Mobile Application
- Real-time Monitoring & Tracking
- Secure Data Storage
- 24x7 CCTV Surveillance

#### Fleet

#### Refrigerated Vehicles

Temperature-controlled vehicle equipped with temperature monitoring devices.

#### Routine Maintenance Initiatives

Regularly scheduled maintenance programs to ensure the reliability of the fleet and reduce the risk of breakdowns.

#### Regulatory Compliance

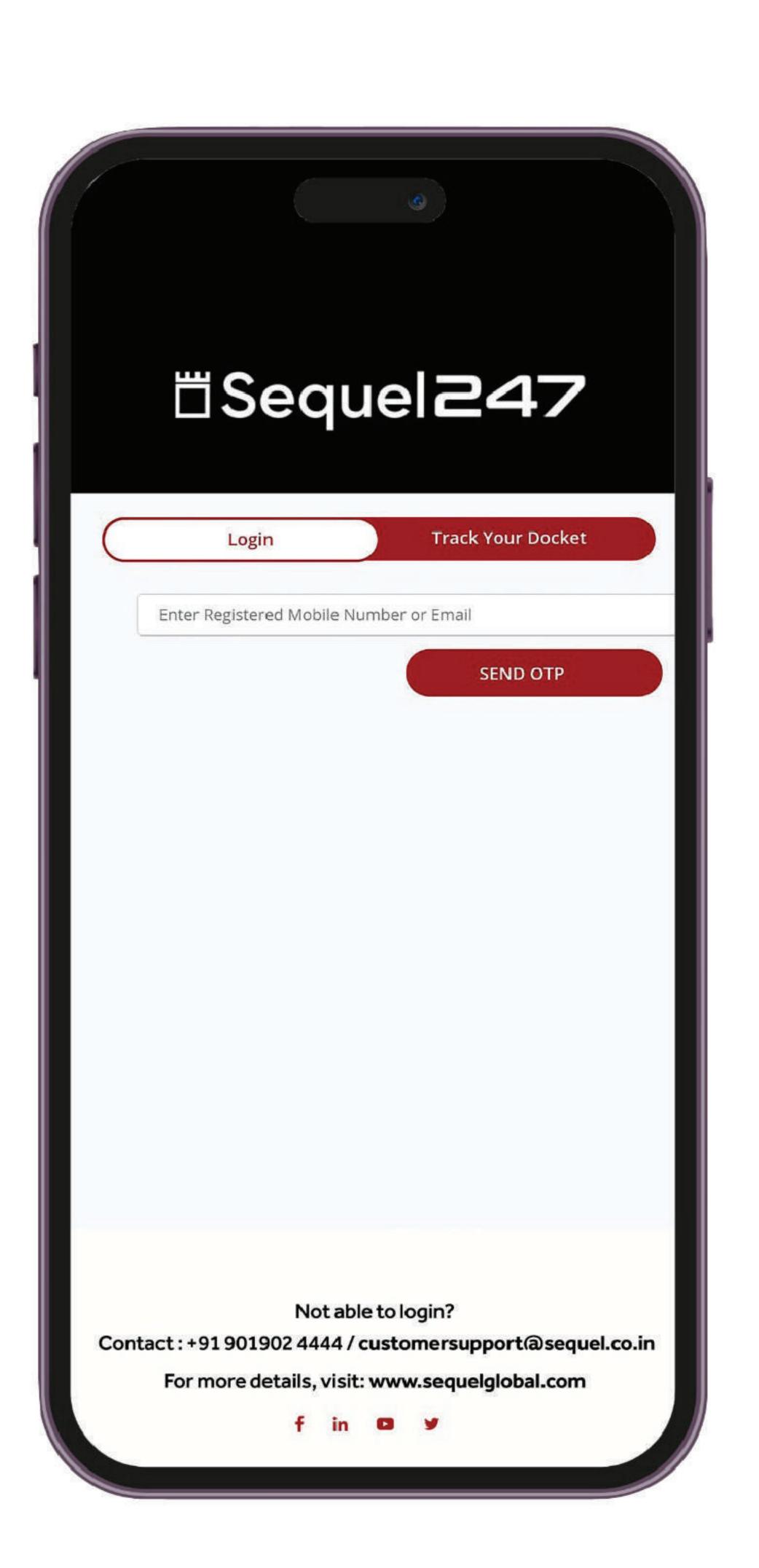
Adherence to strict regulatory standards and Good Distribution Practice (GDP) guidelines to meet the stringent requirements of the lifescience industry.

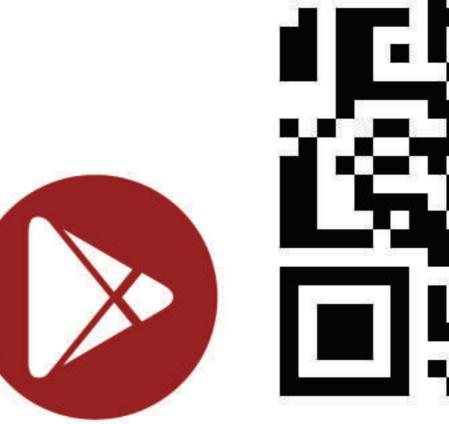
### Stay Ahead With Technology

#### 間Sequel247

#### Benefits of Sequel247:

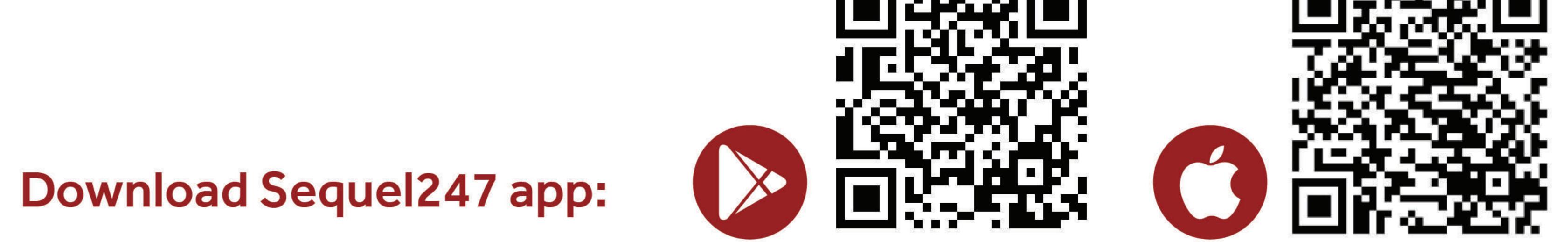
- Create shipment request easily even from your mobile phone
- View, download, print and verify your invoices with a click
- Find estimated delivery date and cost anytime
- Get real-time shipment status and proof of delivery











www.sequel247.com

# Segoya

Chat with us anytime on WhatsApp



#### Benefits of Seqoya, our intelligent chatbot:

- Track your shipment using the docket number
- Check serviceability and the estimated delivery date
- Chat with our dedicated agents to address your queries



## Awards & Recognitions



Iconic Brands of India 2023



Temperature Controlled Pharma Logistics Service Provider 2022



Customer's Choice Award for Best-in-Class Cold Chain Service 2022



Logistics SME of the year 2020



SME Business
Excellence Award
2019

#### Certifications





#### Testimonials



I would like to appreciate Sequel because we are really happy with the service offered by them during the financial year 2021-22. Your Chennai Operations team has supported us locally in exceptional ways for all critical shipment deliveries and pickups. They extend their support even during the middle of the night and early morning to get things done.

#### Krishna Balaji R Metropolis Healthcare Limited

This is an appreciation for Sequel Logistics for their commendable service in transporting human blood and participating in saving human lives of rare blood groups. Their services are extremely vital in Indian Medical logistics. Their services were essential in saving multiple lives across India.

#### Padmanabhan Nair Society for Blood Transfusion Awareness

I express my deep gratitude to Sequel Logistics for their exceptional service. Your dedication to transporting patients for timely and accurate Next Generation Sequencing (NGS) testing samples for cancer patients has been pivotal. Your prompt, reliable, and hands-on approach has significantly contributed to our efficiency. Thank you for being a valuable logistics partner.

Aravindan
OneCell Diagnostics India Private Limited





#### Education Scholarships


Our education scholarship program is an initiative to provide financial assistance to students from disadvantaged backgrounds. Such support, especially during their middle and high school, goes a long way in helping them secure a bright future. In 2022, Sequel Foundation supported 232 students through this program.

#### Project Nanhi Kali

We support Project Nanhi Kali, an initiative which works with NGOs to provide academic, material and social support. These allow the girl child to access quality education, attend school with dignity and reduce the chances of her dropping out of school. We support this cause with a strong belief that girls' education would reduce child and maternal mortality, improve child health, fight against social evils, contribute to the economy and enhance living standards for women in India.

#### Free Cataract Surgery Camps

Cataract is responsible for 51% of the world's blind population with the majority of affected living in India. Owing to lack of awareness, the fact that cataract is an easily treatable condition was kept in the dark. We sponsor Free Cataract Surgery Camps in rural India for people who are financially constrained. We have also played a crucial role in spreading awareness of cataract and its treatment. The camps have been helping thousands get back to leading a normal life and improving their quality of living.





#### Corporate Office:

2<sup>nd</sup> Floor, Plot No. 23/24, Block 1, JP Classic Building, EPIP Phase 1, Whitefield, Bangalore - 560 066

lifecare@sequel.co.in | +91 901 902 4444 | www.sequelglobal.com